

**SEASON'S STRUCTURE:**

High season	14 days	26 Dec 2011 – 07 Jan 2012 incl.
Mid season	21 days	05 Feb 2012 – 25 Feb 2012 incl.
Low season	42 days	19 Dec 2011 – 25 Dec 2011 incl. 09 Jan 2012 – 04 Feb 2012 incl. 26 Feb 2012 – 04 Mar 2012 incl.
Off season	28 days	05 Mar 2012 – 09 Apr 2012 incl.

ALLOTMENT: TBA or REQUEST-CONFIRMATION basis

CATERING: *HALF BOARD* -breakfast and dinner – at 4 stars hotels
BED AND BREAKFAST- - at 3 stars

NET RATES in EURO per person/night in twin/double room, VAT excluded

		HS	MID	LOW	OFF
Hotel STRAZHITE****	HB	66,-	51,-	42,-	39,-
Hotel PIRIN ****	HB	64,-	49,-	39,-	37,-
Hotel BANSKO****	HB	63,-	48,-	38,-	36,-
Hotel MURA ***	BB	49,-	32,-	27,-	25,-

COMMUNITY TAX: 7.00 EUR per person per stay**SUPPLEMENTS in EURO** (valid for all the hotels):

▪ <i>Suite or Mesonnet:</i>	used by 2 adults	13.00 EUR per person/night
	used by 3 adults	9.00 EUR per person/night
▪ <i>Double single use</i>		20.00 EUR per person/night
▪ <i>Deluxe room hotel Pirin and Bansko</i>		5.00 EUR per person/night
▪ <i>Christmas Dinner</i>	obligatory	40.00 EUR adult / 25.00 EUR child 2-12-4 stars 45.00 EUR adult/ 27.50 EUR child 2-12- 3 stars BB
▪ <i>New Year Eve</i>	obligatory	80.00 EUR adult / 45.50 EUR child 2-12 -4stars 85.00 EUR adult/ 47.50 EUR child 2-12 - 3 stars BB

REDUCTIONS:

- adult on extra bed in double room - 20% at all hotels;
- children 2-12 years on extra bed – free at 4 stars hotels; 50% discount at 3 stars;
- children 2-12 years on regular bed – 50% discount at 4 stars hotels; 25%-at 3 stars;

RELEASE: Christmas and New Year period – 1st Dec 2011; Rest of the season - 7 days**PAYMENT-** full amount of services required 7 days prior to each arrival, and latest 1st Dec 2011 for Christmas and New Year arrivals.

**SPECIAL OFFER
NOVEMBER BONUS**

On behalf of Balkan PMS Travel we are pleased to introduce our **NOVEMBER BONUS** offer for sales in Bansko

- **20% OFF** for accommodation in hotel **Strazhite, Pirin, Bansko and Mura** for **stay** within the period **17th Dec 2011 - 04th Feb 2012**
new bookings within the period 1st - 30th November 2011
guests who booked **stay within above hotels** according to this offer will also benefit **10% OFF from BANSKO pre-paid ski packages.**

- Reservations as per this offer are subject to pre-payment as follows:
Christmas and New Year arrivals - 100% by 1st Dec 2011
rest of the arrivals - 50% by 1st Dec 2011
Cancellation policy:
Christmas and New Year arrivals - 100% of paid amount as cancellation fee
rest of the arrivals - 10-7 days prior the arrival - 1 overnight fee
7 and less days prior the arrival - 2 overnights fee

Please send your reservations to toshko@balkanpmstravel.com with a copy to office@balkanpmstravel.com

- Should you need any other information with regards to NOVEMBER BONUS offer please feel free to contact us.
Wishes for a successful winter season,