

B A N S K O
2011/2012 Winter season

BANSKO ALL-IN-ONE PACK 2011/12

\Offer may be applied for new bookings within the period 1st Nov 2011 – 30th Nov 2011

VALID: for STAY till 30 th Dec 2011 for ARRIVALS 7 th Jan 2012 – 31 st Jan 2012 for ARRIVALS after 26 th Feb 2012	VALID: for STAY till 30 th Dec 2011 for ARRIVALS 7 th Jan 2012 – 31 st Jan 2012 for ARRIVALS after 26 th Feb 2012
<u>4 stars hotel</u>	<u>3 stars hotel</u>
✓ HB accommodation in twin room	✓ BB accommodation in twin room
✓ Half board meals – buffet breakfast and dinner	✓ Buffet breakfast
✓ LIFT PASS	✓ LIFT PASS
✓ ski or snowboard equipment	✓ ski or snowboard equipment
✓ ski or *snowboard tuition	✓ ski or *snowboard tuition
✓ Ski presentation evening	✓ Ski presentation evening
✓ Shuttle bus to the bottom station of the gondola lift	✓ Shuttle bus to the bottom station of the gondola lift
✓ Complimentary use of indoor pool, fitness, sauna and/or steam bath	✓ Complimentary use of Jacuzzi, relaxation room, sauna and/or steam bath
<u>4 nts/ 3 days ski – 224.00 EURO per person</u>	<u>172.00 EURO per person</u>
<u>7 nts/ 6 days ski – 359.00 EURO per person</u>	<u>268.00 EURO per person</u>
<u>9 nts/ 8 days ski – 422.00 EUR per person</u>	<u>323.00 EURO per person</u>
<u>10 nts/ 9 days ski – 454.00 EUR per person</u>	<u>354.00 EURO per person</u>
<u>11 nts/ 10 days ski – 484.00 EUR per person</u>	<u>374.00 EURO per person</u>
<u>12 nts/ 11 days ski – 524.00 EUR per person</u>	<u>404.00 EURO per person</u>
<u>14 nts/ 13 days ski – 594.00 EUR per person</u>	<u>454.00 EURO per person</u>

-Adult extra bed/single folding sofa/ pays the regular price

-Single room supplement 10.00 EURO per night

* Snowboard tuition in all packs is 3 days/2 hours a day

* No Snowboard tuition provided to kids up to 12

REDUCTIONS children up to 7 years

-Children up to 7 years** on extra bed/single folding sofa are FREE

-Children up to 7 years** on regular bed - 60% reduction

** No ski/snowboard school is provided for children up to 7 years

REDUCTIONS children 7-12 years

-Children 7-12 years on extra bed/single folding sofa – 60% reduction

-Children 7-12 years on regular bed – 30% reduction

* No Snowboard tuition provided to kids up to 12

Hotel name will be confirmed approx 3 days prior to the arrival.

Rates are net, non-commissionable, inclusive of all local taxes.

Cancellation policy: 14 days prior to arrival – no penalties

14-0 days prior to arrival – 50% of due amount

❖ For invoicing purposes, please note that we require to be accordingly submitted with the customers' reservations/rooming lists.

❖ All reservations subject to above offers need to be fully prepaid by 1st December 2011

- ❖ The offers cannot be combined with any other special offer and/or extras
- ❖ Please submit reservations accordingly latest by 30th November 2011 to e-mails: bansko@balkanpmstravel.com with a copy to office@balkanpmstravel.com